



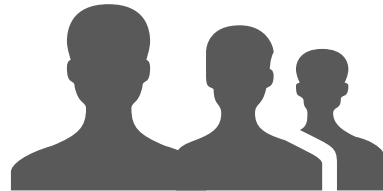
# COMPANY INTRODUCTION

# CORPORATE PROFILE

## INTRODUCTION



**Founded in 1997  
in Hong Kong**



**Over 2,000 Employees**

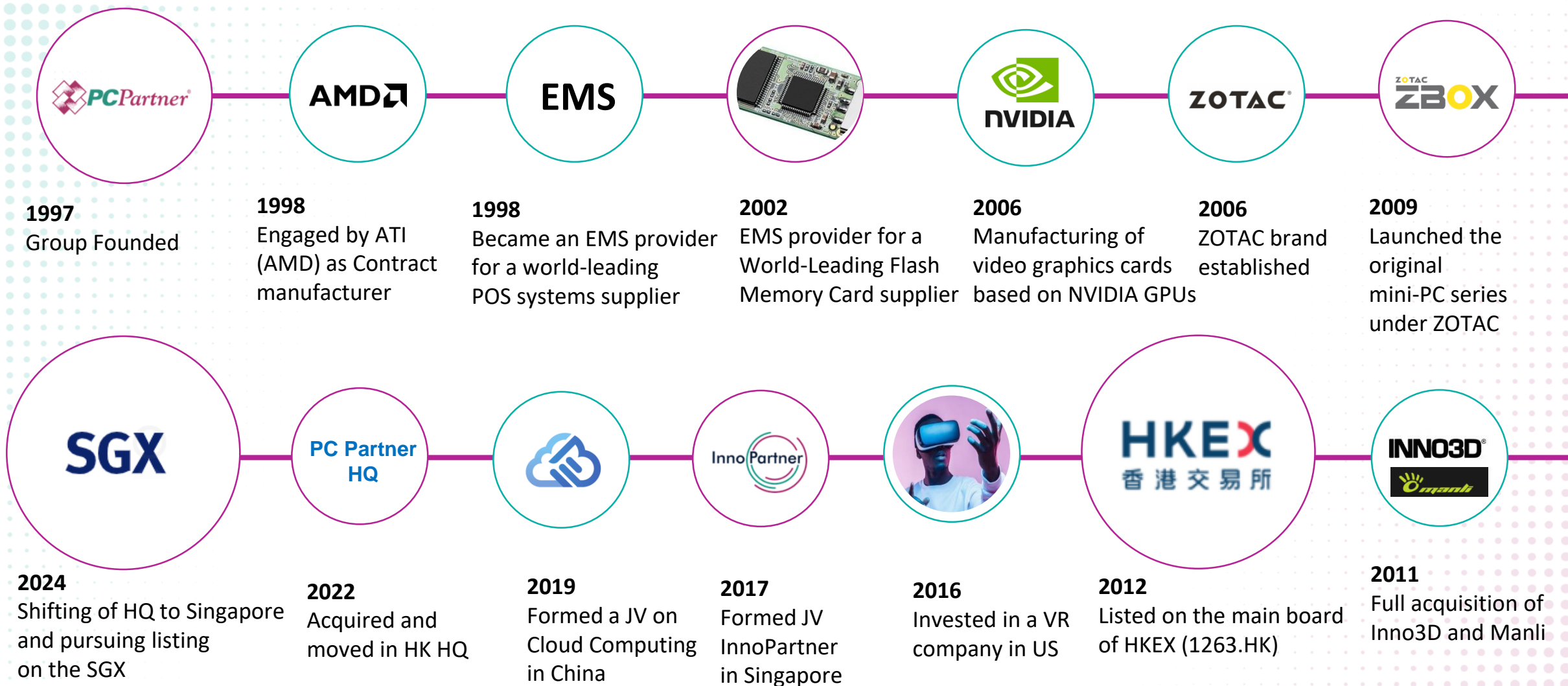
# EMS

**One-stop Electronic  
Manufacturing Services**

**VIDEO MOTHERBOARDS**  
**GRAPHICS COMPUTERS**  
**CARDS GAMING HARDWARE**  
**EMBEDDED SYSTEMS**

**Full Range Products**

# KEY MILESTONES



# GLOBAL PRESENCE

- Currently headquartered in Hong Kong
- Sales to over 70 Countries
- Regional offices in PRC, Taiwan, Japan, Korea, Germany, United States
- Production plants located in Dongguan City, PRC

## ***Upcoming***

- *New Singapore headquarters in Mapletree Business City*
- *New manufacturing facility in Batam, Indonesia*



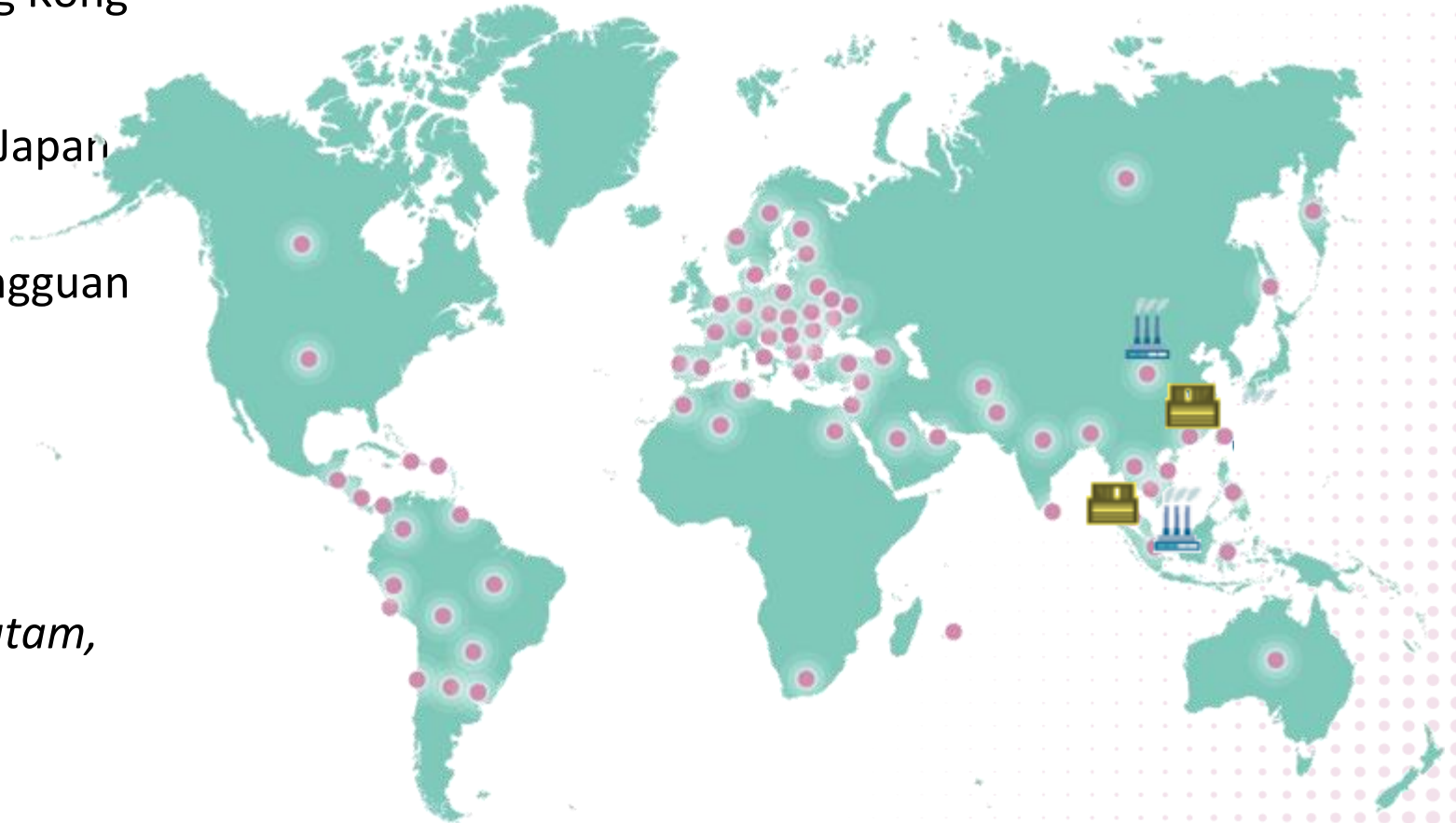
Manufacturing Factories



Headquarter



Service Areas



## FACTORY BEST PRACTICES & SYSTEMS



## ISO45001

Occupational Health  
& Safety Management system



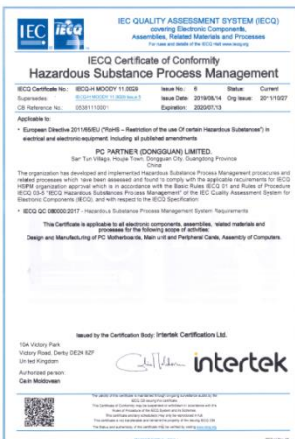
# ISO9001:2015

## Quality Management Systems



## ISO14001:2015

### Environmental Management Systems



**QC 080000 (RoHS)**

### Other Certifications

## IPC-7711

### Rework of Electronic Assemblies

## IPC-A-610G & IPC-J-STD-001

### Workmanship

SD Card Association 3-C License

## Six Sigma methodologies for improvements

REACH/Halogen free qualified

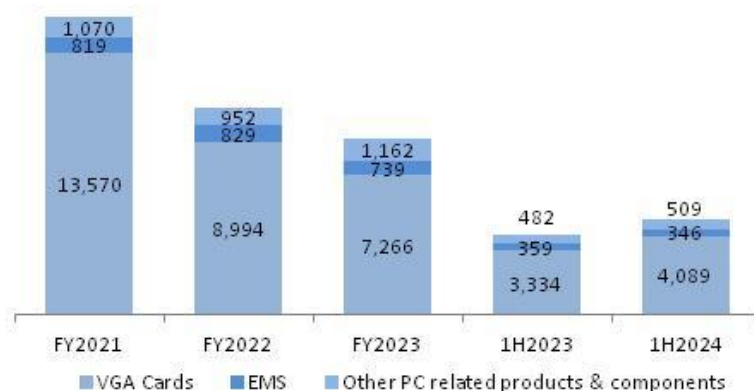
EICC



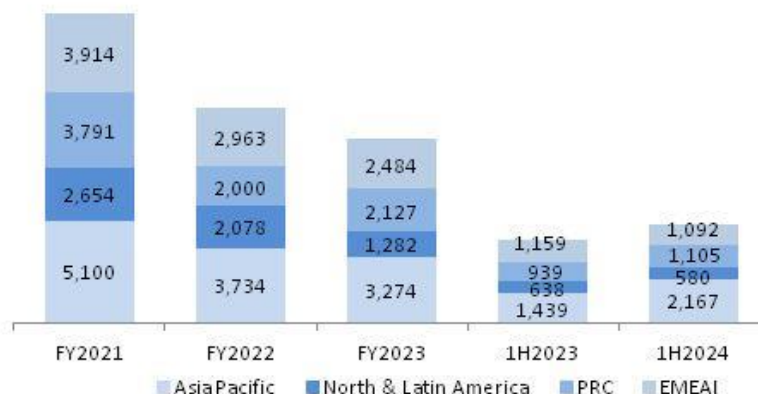
## FINANCIAL PERFORMANCE

# FINANCIAL PERFORMANCE

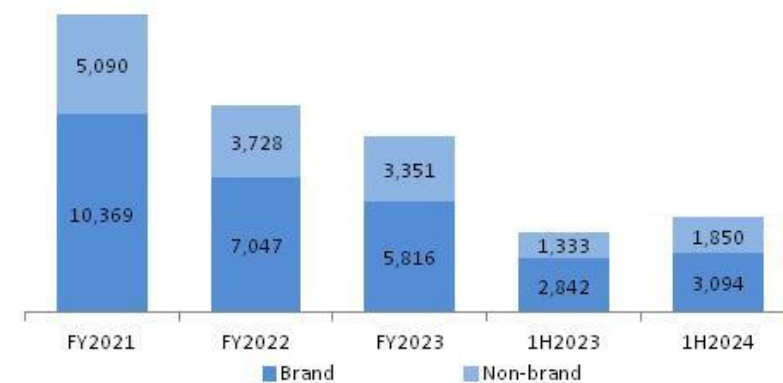
Sales by Products (HK\$'m)



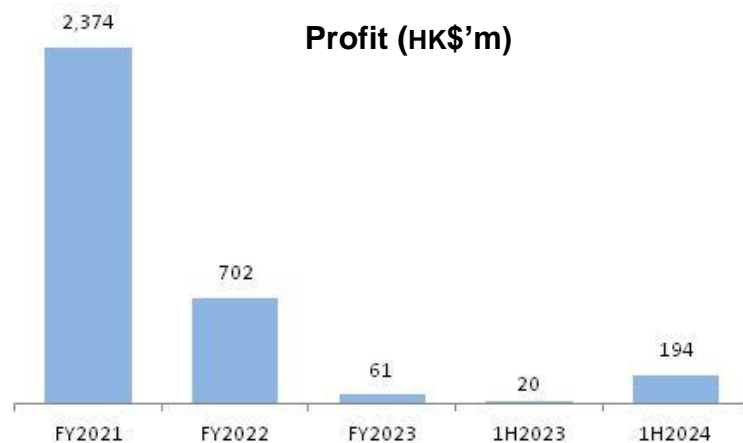
Sales by Geographical Region (HK\$'m)



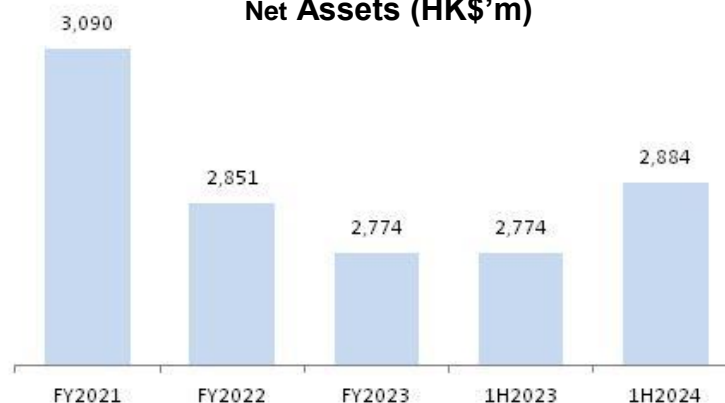
Sales by Brand/non-brand (HK\$'m)



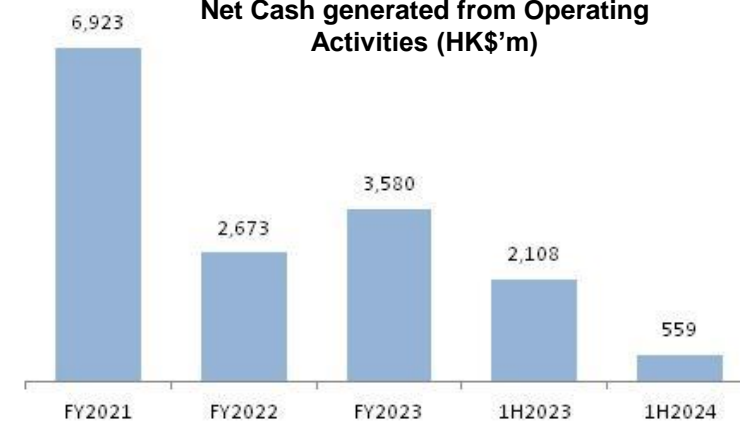
Profit (HK\$'m)



Net Assets (HK\$'m)



Net Cash generated from Operating Activities (HK\$'m)





## **SOCIAL RESPONSIBILITIES**

ENVIRONMENT, COMMUNITY, AND PEOPLE

# SOCIAL RESPONSIBILITY

## ENVIRONMENTAL

### STANDARDS COMPLIANCE



**ISO14001:2015**  
Environmental  
Management Systems



**OHSAS18001**  
Occupational Health and  
Safety Management System

### EMISSIONS



- Monitor emissions from different sources according to local standards
- Integrated Emission Standard of Air Pollutants (GB16297–1996)
- Emission Standard of Cooking Fume (GB18483–2001)) to ensure ongoing compliance.
- Generate household wastewater and no industrial wastewater discharge

### USE OF RESOURCES



- Established management policies for energy, water and other resources under its environmental management system (ISO14001 system)
- Natural gas was also introduced in 2013 to replace diesel which has lower energy conversion rate
- Using solar energy instead of diesel to provide hot water in staff quarters

# SOCIAL RESPONSIBILITY

## COMMUNITY

### COMPLY WITH STANDARDS



EICC  
EICC Code of Conduct



OHSAS18001  
Occupational Health and  
Safety Management System



### HEALTH & SAFETY

- Assure the consistent implementation of all health and safety policies with clear procedures, division of responsibilities, distinct requests and broad staff training



### PRODUCT LIABILITY

- We request the supplier of each material to provide laboratory report of restricted substances issued by third-parties and give warranty to confirm proper management of restricted substances



### COMMUNITY INVESTMENT

- Projects include co-operating with schools to nurture local talents, supporting stricken community members by donations, serving underprivileged groups by volunteering events and protecting the environment



### SUPPLY CHAIN MANAGEMENT

- We conduct annual on-site social responsibility audits against relevant suppliers
- Social responsibility performance (e.g. environmental, occupational health and safety, labor, human rights and ethics) is also one of the criteria we use to select new suppliers

# SOCIAL RESPONSIBILITY

## OUR PEOPLE

### PC PARTNER VALUES



Through various programs, our employees are indoctrinated with PC Partner's values

- Trust
- Respect
- Teamwork
- Customer Focus
- Continuous Improvement

### EMPLOYEE TRAINING & DEVELOPMENT



- We carry on the 6 SIGMA certification program
- Staff requirement to complete induction program and participation in certain annual training programs for growth and development

### LABOR STANDARD



- PC Partner has formulated its labor policy in accordance with the EICC standards, local laws and regulations, and the requirements of the respective stakeholders
- We do not discriminate candidates or offer different treatment based on sex, age, nationality, ethnicity, religious belief, marital status, pregnancy, disabilities or family conditions.



## SMART FACTORY

TOWARDS ENVIRONMENTAL AND SOCIAL SUSTAINABILITY

# SMART FACTORY

## MANUFACTURING AND GREEN TECHNOLOGY

With **self-developed innovative technologies**, our facilities have moved towards a Smarter Factory with smarter and responsible Manufacturing and Greener Technologies.

Our goal is to adapted a path towards **more environmental and social sustainability**.

### MANUFACTURING



- Process Standardization
- Automation
- Modular Production
- Production & Hardware Flexibility

### GREEN TECHNOLOGY



- Increased Energy Efficiency
- Labor Safety
- Humanized Management



# **ELECTRONICS MANUFACTURING SERVICES (EMS)**

A COMPREHENSIVE SOLUTION FOR YOUR PRODUCTS

# OVER 20 YEARS OF EXPERTISE & EXPERIENCE

## COMPREHENSIVE EMS SOLUTIONS

### PC Partner is a End-to-end Service Provider

- Extraordinary research and development capabilities and production facilities
- Quick adaption to the rapidly changing market
- Spanning from planning to after-market services and every step in between
- Our customers' costs and time-to-market are significantly reduced
- Each phase of the product lifecycle is backed by our vertically integrated and experienced team ranging from R&D, to testing and manufacturing
- We have offices located in key regions across the Americas, Europe, and Asia-Pacific
- Can provide ground support on the support chain, engineering and aftermarket services
- Ready to support customers on a global scale

  
CONCEPT  
GENERATING



  
DESIGN &  
ENGINEERING



  
SUPPLY CHAIN &  
MANUFACTURING



  
DELIVERIES &  
DISTRIBUTION

# OVER 20 YEARS OF EXPERTISE & EXPERIENCE

## COMPREHENSIVE EMS SOLUTIONS

### OUR STRENGTHS

- PC Partner gets involved in the stage of strategy planning proactively
- Defines the concept in alignment of your needs and business goals
- We have 150+ R&D engineers and 40 design validation engineers who provide a broad range of design and engineering services
- Over 150,000 square meters, our factories are equipped with state-of-the-art equipment and staffed by well-trained technical staff and operators
- >20 years of engineering and manufacturing expertise. PC Partner has built a large rolling materials pool to facilitate a cost-effective supply chain
- With a strong global distribution network and powerful analytics, strong risk management and faster time-to-market, your products are delivered to markets worldwide at the most effective cost



CONCEPT  
GENERATING



DESIGN &  
ENGINEERING



SUPPLY CHAIN &  
MANUFACTURING



DELIVERIES &  
DISTRIBUTION

# OVER 20 YEARS OF EXPERTISE & EXPERIENCE

## COMPREHENSIVE EMS SOLUTIONS

### OUR SERVICES

- Brain Storming
- Analysis and Specification
- Concept Finalization
- Manufacturer Selection
- Electronics Development
- Software Development
- Mechanical Development
- Packaging Development
- Tooling Development
- Prototyping
- Engineering Samples Making
- Testing Procedure Release
- Product Reliability Test
- Product Certification
- Production Planning
- Manufacturing Validation
- Production Pilot Run
- Mass Production
- Packaging Arrangement
- Technologies and Document Transfer
- Parts and Components Sourcing
- Cost Analysis
- Quality Standard Setup
- Quality Control
- Final Inspection
- Logistics and Shipment
- Delivery



CONCEPT  
GENERATING



DESIGN &  
ENGINEERING



SUPPLY CHAIN &  
MANUFACTURING



DELIVERIES &  
DISTRIBUTION



## **MAIN BUSINESS**

LEADING GLOBAL MANUFACTURER OF COMPUTER ELECTRONICS



**CONSUMER ELECTRONICS**



**DIGITAL SIGNAGE**



**INDUSTRIAL**



**ENTERPRISE & CLOUD SOLUTIONS**



**GAMING**



**INTERNET OF THINGS (IoT)**

# CONSUMER ELECTRONICS

AN IMPACTFUL BRAND EXPERIENCE ON THE CONSUMER

- PC Partner offers end-to-end services and solutions for tightly controlled processes to meet rigorous and the highest standards to ensure the first customer experience with your product is the best one



## Tailored to Meet Your Needs

- Manufacturing services
- Product Design
- Packaging
- Thermal design
- Acoustic design
- Mechanical Design
- PCB Design
- Quality Control & Quality Assurance
- Product Testing
- Logistics Delivery

# DIGITAL SIGNAGE

A MODERN-DAY MEANS OF EXTENDING YOUR BRAND'S REACH

- Featuring small compact mini PCs to rack mounted designs that enable more powerful displays and smarter control and functionality
- With a full line of hardware solutions from PC Partner, we can easily customize digital signage solutions to meet your requirements



## Industries

- Property Management
- Corporate Communications
- Retail
- Restaurants
- Casino
- Financial
- Entertainment
- Billboards
- Automotive
- Healthcare
- Education
- Transportation Hubs (Train / Airport / Bus)

# ENTERPRISE AND CLOUD SOLUTIONS

MAKE YOUR INVESTMENT FUTURE-PROOF AND COST-EFFICIENT

- We develop customized hardware platforms for your business and offer ODM (Original Design Manufacturing) with various connectivity options or customized OEM (Original Equipment Manufacturing) requirements.



## Cloud server solutions

PC Partner offers services and solutions in both hardware and software to enable a more finely controlled solution yet we are still flexible to integrate with your preferred provider/services

# GAMING

BACKED WITH OVER 24 YEARS OF EXPERTISE AND EXPERIENCE

- Featuring the latest processors from Intel or AMD and graphics hardware options
- We deliver multiple hardware solutions ranging from existing solutions, customized solutions, or entirely new from scratch to meet your needs and rigorous standards



## Industries

- Gaming
- Casino
- Virtual Reality
- Entertainment
- Servers and more

# INDUSTRIAL

FROM DESIGN TO MASS PRODUCTION TO END OF LIFE CYCLE

- From design to mass production to end of life cycle with varying complexities from simple commercial PCBAs to more complex higher dense circuits with BGAs, Flip Chip, and Chip On-Board (COB) technologies to complete systems and or product solutions such as:

## Industrial

- Global Positioning Systems (GPS)
- Backup storage systems, Network Attached Storage
- LED Display and modules

- From human assisted point of sales terminals or self-service kiosks such as vending systems and ATMs, they are all an extension and continuation from your brand and all powered by a mini computer integrated into the complete solution

## End-point Transactional Solutions

- 3D printers, ATMs, kiosks
- Point of sales terminals, Vending systems

# INTERNET OF THINGS (IoT)

CONNECTED SYSTEMS OR DEVICES WITH SPECIALIZED SENSORS

- We can engage with you on your idea and build from design to final production or leverage our existing solutions and tailor it to meet your needs and rigorous standards.



## Industries

- Agriculture
- Property Management
- Construction
- Environmental
- Food Services, Processing, and Storage
- Asset Management
- Institutions Management
- Retail

# THANK YOU!

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