

#### **Results Briefing June 2025**

26 August 2025

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PC PARTNER (HSI 01263) / www.pcpartner.com

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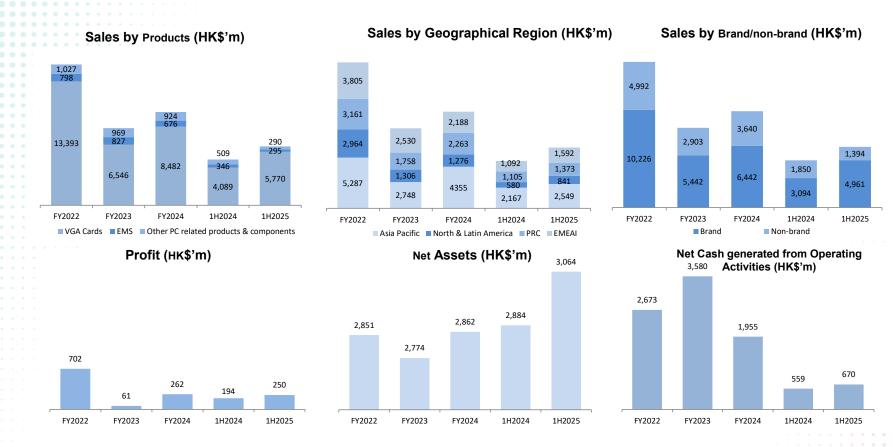


# **Financial Results Summary**

| HK\$'000                                 | 1H2025    | 1H2024    | 2024       | 2023      | 2022       | 2021       | 2020      |
|--|-----------|-----------|------------|-----------|------------|------------|-----------|
| Revenue                                  | 6,355,257 | 4,944,243 | 10,081,957 | 9,167,215 | 10,775,308 | 15,459,055 | 7,761,758 |
| Gross Profit                             | 669,466   | 558,352   | 955,486    | 700,746   | 1,562,962  | 4,287,162  | 795,355   |
| Gross Profit Margin                      | 10.5%     | 11.3%     | 9.5%       | 7.6%      | 14.5%      | 27.7%      | 10.2%     |
| Profit Attributable to Owners of the Co. | 250,359   | 194,060   | 262,131    | 60,843    | 702,484    | 2,376,320  | 207,276   |
| Profit Margin                            | 3.9%      | 3.9%      | 2.6%       | 0.7%      | 6.5%       | 15.4%      | 2.7%      |
| Basic Earning per Share (HK\$)           | 0.645     | 0.500     | 0.680      | 0.160     | 1.810      | 6.140      | 0.560     |
|  |           |           |            |           |            |            |           |
| Dividend (HK\$)                          | 0.250     | 0.200     | 0.350      | 0.300     | 1.050      | 2.450      | 0.220     |
| Dividend Payout Ratio                    | 38.8%     | 40.0%     | 51.5%      | 187.5%    | 58.0%      | 39.9%      | 39.3%     |
|  |           |           |            |           |            |            |           |

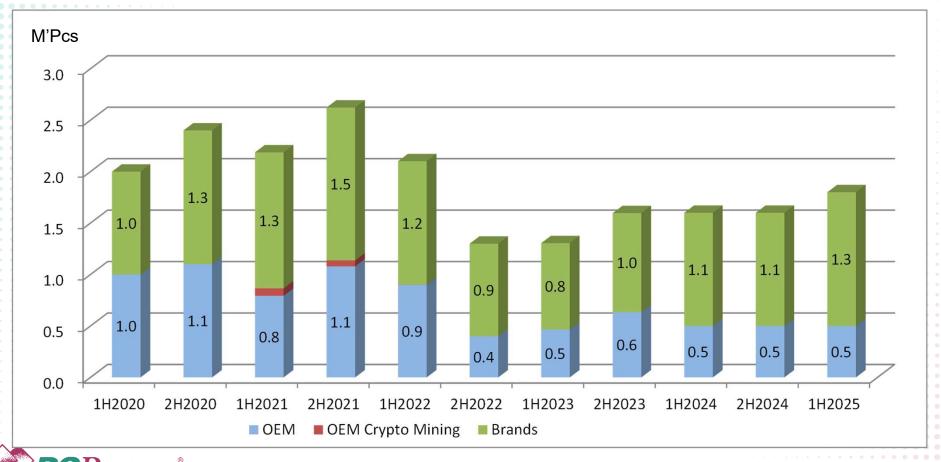


#### **Financial Performance Charts**



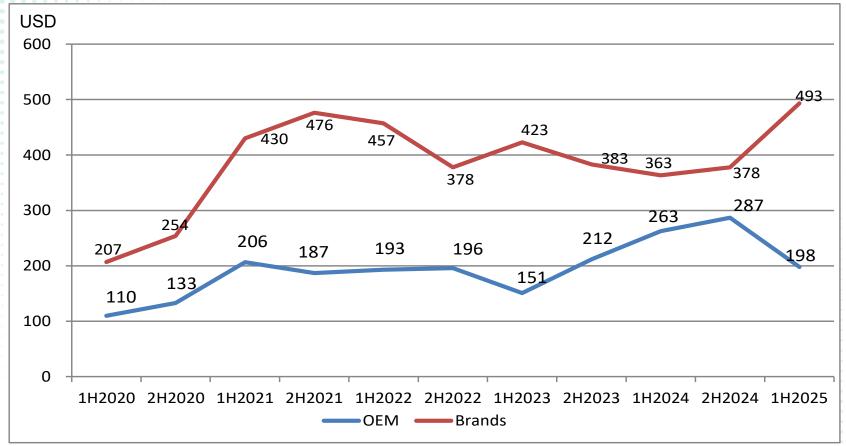


# Sales Quantity of VGA Cards



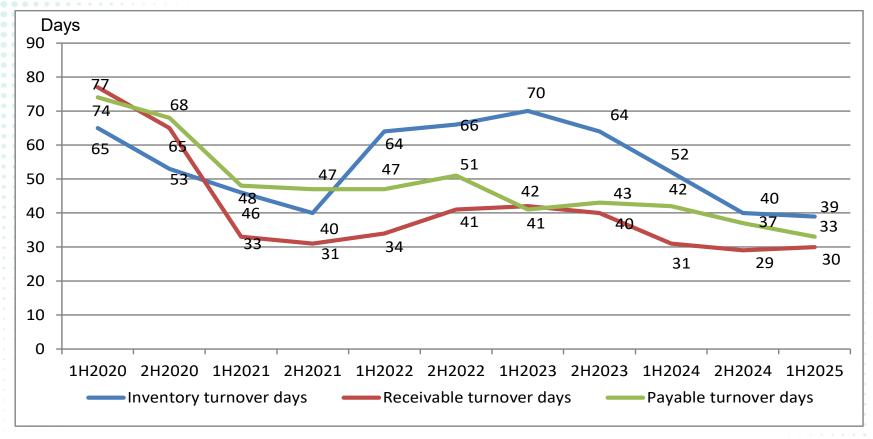


### **Average Selling Price (ASP) of VGA Cards**



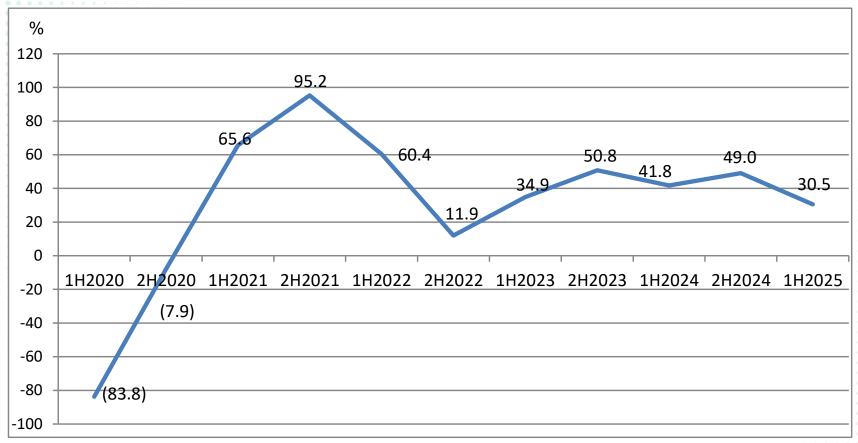


# **Working Capital Ratios**





### Net Cash / (Debt) to Equity Ratio





#### **Business Outlook 2nd Half of 2025**

- Demand of NVIDIA's Blackwell GPUs is expected to remain strong
- More MSRP models will be available to the gaming market in 2H2025, ASP is expected to decline as more MSRP models available in the market
- Wish to achieve a higher volume in 2H2025 by 10% under brand VGA cards
- Orders of OEM cards is probably stable as compared to 1H2025
- EMS business declined in the past few years due to the lack of China+1 solution, expected to see some improvement for about 10% 20% as compared to 1H2025
- Other PC related products and components is expected to be flat as 1H2025



#### **New Product Development**

- Approved partnership to join the Nvidia Partnership Network
- Setting up internal infrastructure includes increase resources on equipment and hiring new headcounts on AI server development areas, include R&D, sales and supporting teams
- Target to launch new server products before end of the year
- Not much revenue contribution is expected on AI server related business in
  2025 but more potential for next year
- Expecting more business opportunity from next year



# **Contingent Liability**

- Reported a US\$25m of "China Section 301 Tariff" since FY2023
- Engaged professional to conduct a tariff classification analysis and conclude that no tariff should be payable by the Company
- Filed a litigation protest with U.S. CBP on 2 July 2024
- Pending for U.S. custom authority to review for a judgment



### **Primary SGX Listing & Delisting on HKEX**

- Achieved primary SGX listing and will proceed for delisting on SEHK
- Target to achieve delisting from SEHK before end of 2025



Q & A

